Lenoir County Public Schools • Macon County Schools • Macon County Public Schools • Macon County Funds State University • North Carolina Sta rolina Small Business Development Fund • Carolinas Gateway Partnership • Carteret Co Chage • Center for leative leadership • City of Bellont • Ity of Grey bord Tury and • Development of the second o Golden LErA Formation of the Community College of The Co



CY 2016 GRANTS

Awarded \$45,000,000 to the North Carolina Agricultural Foundation to construct the Plant Sciences Initiative facility at North Carolina State University.





Awarded 5 grants totaling \$25,000,000 through the Major Site Development Initiative to organizations in 5 counties.

Awarded 28 grants totaling \$17,834,936 in the third round of the Community-Based Grantsmaking Initiative in the Western and Southeastern Prosperity Zones.





Awarded \$4,488,000 through the Economic Catalyst grants to support job creation projects which are projected to create 1,591 jobs that were at risk without Golden LEAF support.

IMPACT REPORTS 2016





Capital investment \$875,153,956



New payroll **\$97,405,945**



Number of people trained **3,447**



3rd party credentials **580**



Degree/ diploma/ certificate 330

75 GRANTS \$105,862,846.65

CY 2016

Agriculture

\$46,101,405

Disaster Recovery Bridge Loans\$2.000.000

Broadband

\$1,368,000

Education (STEM and/ or Digital Learning) \$10,819,460.65

Healthcare

\$775,000

Jobs

\$33,712,300

Scholarships \$4,984,297

Workforce Preparedness

\$6,102,384

Golden LEAF Scholarship Programs

Scholarships to help students from rural counties across the state attend NC colleges and universities:

4 Year Scholarship Program

(for students attending NC public and private universities and colleges):

- 215 new scholarships,
- 490 renewal scholarships, and
- 3 scholarships for students in the (RIBN) Regionally Increasing
 Baccalaureate Nurses program

Golden LEAF Scholars Leadership Program:

 Provided leadership training and internships in rural NC communities to 258 Golden LEAF Scholarship recipients

2 Year Scholarship Program

(to help students attend participating NC community colleges):

• Over 1,900 scholarships



Awarded \$1,368,000 to MCNC to expand the Golden LEAF Rural Broadband Initiative by extending middle-mile fiber from Guilford into Randolph, Montgomery, and Richmond counties.

western wildfires.

Matthew, tropical storms, and



To the people of North Carolina –

In calendar year 2016, the Golden LEAF Foundation Board of Directors awarded over **\$105 million in grants**, one of the most active years of grantsmaking in the Foundation's history.

The Foundation's mission is to transform the economy of rural, tobacco-dependent and economically distressed areas of the state. There are times when the Foundation must act in a bold and aggressive manner to capitalize on opportunities to move North Carolina forward.

Two such opportunities presented themselves in 2016. Golden LEAF awarded grants totaling \$48 million to assist in the construction of North Carolina State University's Plant Sciences Initiative facility, which is designed to increase the quality and quantity of cutting-edge research to benefit North Carolina's diverse agricultural communities. Golden LEAF joined agriculture commodity groups and private donors and leveraged state support from the NC Connect Bond act to enable this bold vision to move forward.

The Foundation, again with support from the private and public sector, also funded \$25 million in infrastructure to improve the competitiveness of North Carolina's most promising large manufacturing sites. One company, Clearwater Paper, has already committed to create substantial jobs and make capital investment in Cleveland County. Additional interest from companies looking to locate in NC has resulted from the announced investment.

These major grant awards did not take away from our traditional grant programs. The Foundation awarded 70 additional grants totaling more than \$35 million through several programs to facilitate job creation and capital investment, and to build our human capital and physical infrastructure to support economic development.

In December 2016, the General Assembly gave us the responsibility to administer grant programs to fund local government infrastructure and small business loans for communities recovering from hurricanes, tropical storms and wildfires that devastated our fellow citizens and communities. By June 1, 2017, we will have awarded the full \$25 million in state-appropriated funds to help these local economies recover as thoroughly and quickly as possible.

As we write, we do not know the obstacles we will face, nor the opportunities that emerge, in the coming year. But with the resources entrusted to Golden LEAF, we will be ready to address them forthrightly.



Barry Dodson, Chair



Dan Gerlach, President



MISSION

To increase economic opportunity in North Carolina's rural and tobacco dependent communities through leadership in grantsmaking, collaboration, innovation, and stewardship as an independent and perpetual foundation.

PURPOSE

Established in 1999, the Golden LEAF Foundation was created to manage half of North Carolina's share of funds from the Master Settlement Agreement between states and participating tobacco companies. Golden LEAF supports tobacco-dependent, economically distressed and rural communities in North Carolina as they work to transition to more prosperous and stable economies.

GOLDEN LEAF BOARD AND STAFF

Located in Rocky Mount, NC, the Golden LEAF Foundation is governed by a 15-member Board of Directors appointed by the North Carolina Governor, President Pro Tem of the Senate and Speaker of the House. The Foundation has 16 staff members, as of December 2016.

OPEN DOOR POLICY

Golden LEAF welcomes eligible entities to submit an application seeking funds for projects that are consistent with Golden LEAF's mission and priorities. The Foundation encourages potential applicants to visit www.goldenleaf.org, to read more about current grant priorities and to contact programs staff to discuss project ideas or ask questions before submitting a grant application or letter of inquiry. Call 888-684-8404 or click here for a list of programs staff.

ACCOUNTABILITY & TRANSPARENCY

Golden LEAF is committed to being accountable for the money entrusted to it. A description of every grant can be viewed by searching our Grants Search Database. Decisions on all grants are made in meetings open to the public. Golden LEAF implements a grants monitoring process that includes review and verification of written reports regarding outcomes and activities as well as increased on-site monitoring and a mandatory face-to-face grants management workshop. You can also view the Foundation's audited financials online at www.goldenleaf.org.

OUR NEWS

To keep up with Golden LEAF's latest news, grant programs and opportunities, and grantee accomplishments, click here to sign up for our e-newsletter "LEAF Lines" and for related media articles throughout the state "Golden LEAF News". You can also follow us on twitter @ncLEAFchief and @NCgoldenLEAF.

GRANT FUNDING PRIORITIES

Golden LEAF focuses grantsmaking in areas that show the most promise for assisting rural, economically distressed, and tobacco-dependent communities with economic transition and/or diversification. Priority areas include agriculture, job creation and retention, and workforce preparedness. Golden LEAF only awards grants to 501(c)(3) nonprofits and governmental entities. For an overview of the Foundation's grant programs and information about applying for a grant, click here.

CURRENT GRANT PROGRAMS AND INITIATIVES

Open Grants Program

In the Open Grants Program, Golden LEAF focuses its grantsmaking in the areas of agriculture, job creation and retention and workforce preparedness. The Open Grants Program makes funding opportunities available throughout the year. Click here for more information about applying for an Open Grants Program grant.

Economic Catalyst

The Foundation's Economic Catalyst Program awards grants to eligible entities to encourage industries to locate or expand in tobacco-dependent or economically distressed areas of the state and create jobs. Golden LEAF strongly encourages applicants to contact staff to discuss potential projects, eligibility and conditions that may be applicable prior to submitting an application. Click here for more information about applying for an Economic Catalyst grant.

Golden LEAF Scholarships

Golden LEAF awards grants to the North Carolina State Education Assistance Authority and the North Carolina Community College System to provide scholarships for students from qualifying counties to attend participating North Carolina colleges and universities. Our four-year scholarship recipients also qualify to participate in the Golden LEAF Scholars Leadership Program, supported through a grant to the Center for Creative Leadership. Click here for more information about Golden LEAF Scholarship opportunities.

Community-Based Grantsmaking Initiative

Golden LEAF launched the Community-Based Grantsmaking Initiative in the summer of 2013 in the Northeast Prosperity Zone as a continuation of the Foundation's community-based grantsmaking programs. The Foundation invites counties to apply to participate by Prosperity Zone(s) in this competitive grant program. Over a five year period, the Initiative will reach all regions of North Carolina. Through 2016, Golden LEAF has awarded 64 grants totaling \$39.9 million to organizations in Northeast, Sandhills, Northwest, Western and Southeastern Prosperity Zones. Awards were made in support of projects that address workforce preparedness, infrastructure, education, agriculture, economic development, and health care. The Community-Based Grantsmaking Initiative is currently being implemented in North Carolina's Piedmont Triad and Southwest Prosperity Zones. Grants are expected to be awarded in the Piedmont Triad and Southwest Prosperity Zones by June 2017. For more information about this Initiative, click here.

FINANCIALS

The Foundation's financial statements undergo an annual audit, which was conducted by BDO USA, LLP for the year ended June 30, 2016. The Foundation's financial statements are presented in conformity with the accounting principles and reporting guidelines established by the Governmental Accounting Standards Board (GASB). BDO USA, LLP expressed an unmodified opinion on these financial statements. A copy of BDO USA, LLP's audit report dated September 29, 2016 may be viewed on the Golden LEAF website, www.goldenleaf.org.

Statement of Position and Governmental Fund Balance Sheet June 30, 2016

			General Fund		Reclassifications and Eliminations		Statement of Net Position	
ASSETS	Cash and cash equivalents	\$	869,099	\$	-	\$	869,099	
	Sales tax refund and other receivables		130		-		130	
	Note receivable		174,211		-		174,211	
	Prepaid items		99,548		-		99,548	
	Investments		915,282,839		-		915,282,839	
	Capital assets-nondepreciable		-		903,906		903,906	
	Capital assets-depreciable, net		-		2,608,620		2,608,620	
	Total Assets	\$	916,425,827	\$	3,512,526	\$	919,938,353	
LIABILITIEO		•	00.570	•		•	00.570	
LIABILITIES	Accounts payable	\$	98,570	\$	-	\$	98,570	
	Accrued liabilities		60,737		-		60,737	
	Grants payable		67,837,353		-		67,837,353	
	Total Liabilities		67,996,660		-		67,996,660	
FUND BALANCE/ NET POSITION	Nonspendable prepaid items		99,548		(99,548)		-	
	Net investment in capital assets		-		3,512,526		3,512,526	
	Restricted for broadband projects		1,726,018		-		1,726,018	
	Unassigned/unrestricted		846,603,601		99,548		846,703,149	
	Total Fund Balance/Net Position		848,429,167		3,512,526		851,941,693	
	Total Liabilities and Fund Balance/Net Position	\$	916,425,827	\$	3,512,526	\$	919,938,353	

Statement of Activities and Governmental Fund Revenues, Expenditures, and Changes in Fund Balance June 30, 2016

		General Fund		Reclassifications and Eliminations		Statement of Activities	
REVENUES	Proceeds from state settlement	\$	10,000,000	\$	-	\$	10,000,000
	Net investment loss		(4,207,910)				(4,207,910)
	Grant revenue		1,212,167		-		1,212,167
	Other income		3,332		-		3,332
	Total Revenues		7,007,589		-		7,007,589
EXPENDITURES/	Grant distributions		27,739,556		-		27,739,556
EXPENSES	Administrative costs		2,452,216		-		2,452,216
	Capital outlays		28,807		(28,807)		-
	Loss on capital assets		-		2,081		2,081
	Depreciation expense		-		97,832		97,832
	Unrelated business income tax		19,953		-		19,953
	Total Expenditures/Expenses		30,240,532		71,106		30,311,638
	Excess Revenues Under Expenditures/Expenses		(23,232,943)		(71,106)		(23,304,049)
	Change in Fund Balance/Net Position		(23,232,943)		(71,106)		(23,304,049)
	Fund Balance/Net Position, beginning of year		871,662,110	3	,583,632		875,245,742
	Fund Balance/Net Position, end of year	\$	848,429,167	\$ 3	,512,526	\$	851,941,693

BOARD OF DIRECTORS

as of 12.31.2016

APPOINTED BY THE GOVERNOR

Tommy Hester Henderson Lee Roberts Raleigh Thomas Stith Durham David M. Stover Raleigh Ralph N. Strayhorn III Charlotte

APPOINTED BY THE PRESIDENT PRO TEM

Barry Z. Dodson (Chair) Stoneville
Don Flow Winston-Salem
Randy Isenhower Newton
David Rose Nashville
Jerome Vick Wilson

APPOINTED BY THE SPEAKER

Murchison "Bo" Biggs Lumberton S. Lawrence Davenport Greenville Carolyn H. Justice Hampstead Johnathan L. Rhyne Lincolnton Ruth Samuelson Charlotte

REMEMBERING RUTH CULBERTSON SAMUELSON



On January 23, 2017, our Board member Ruth Culbertson Samuelson passed on. Ruth served on the Foundation Board with the passion, commitment, thoughtfulness, compassion, and generous spirit that she brought to everything in her personal and professional life. She never hesitated to ask the tough question, to help us see something from a different viewpoint, and to solve challenges with collegiality. More than anything, Ruth was faithful to her beliefs, which made her the special and wonderful woman she was. Golden LEAF misses her. Her spirit lives on in our work.



STAFF

as of 12.31.2016

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daerlach@goldenleaf.org

Mark Sorrells

Senior Vice President msorrells@goldenleaf.org

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